

BCIT

British Columbia Institute of Technology

Course Outline **Part A**

School of: Business

Program: Administrative Systems

Option: **BLAW 3410 Canadian and International Business Law**

Hours/Week

Lecture: 2

Total Hours

Total 84

Weeks: 21

Term/Level

Credits:

Lab: 2

Other:

Prerequisites

is a Prerequisite for:

Course No.

Course Name

Course No.

Course Name

Course Goals

To provide students with a good understanding of the legal principles that apply to doing business in Canada and abroad, and to develop analytical thinking skills within a legal context.

Course Description

A practical study of Canadian and international business law taught by lawyers. Topics include the legal system, torts, contracts, sale of goods, consumer protection and competition laws, agency, negotiable instruments, personal and intellectual property, letters of credit, N.A.F.T.A. and W.T.O., international sales agreements, dispute resolution and jurisdiction. The course prepares students to recognize and feel comfortable with the legal aspects of doing business both in Canada and internationally.

Evaluation

Class Participation	20%
1 st Midterm Exam	20%
2 nd Midterm Exam	20%
Final Exam (Cumulative)	<u>40%</u>
TOTAL	100%

The grade for Class Participation is based on attendance, participation in discussions and presentation of assigned cases. **Attendance at all classes is compulsory. Participation means that you come to all labs having read the material and that you actively contribute to the discussion. Case presentations will be approximately 20 minutes each and will include a discussion of relevant law and other cases you have researched. When presenting, you are expected to lead the class in a discussion of the law.**

ID Required in Exam Halls

Effective December 2000, students are required to produce photo-identification for admittance to examination halls. Photo I.D. must be placed on the desk while writing the exam, for inspection by invigilators. Students should bring a BCIT OneCard or alternatively two pieces of identification, one of which must be government photo I.D. such as a drivers license. Please see BCIT Policy #5300, Formal Invigilation Procedures.

Course Outcomes and Sub-Outcomes

1. To recognize legal issues as they arise;
2. To learn to apply the rules of law to business situations;
3. To be able to communicate with lawyers and regulators, with a basic knowledge of the law;
4. To design business practices and transactions to avoid legal problems;
5. To have a general understanding of the law as it applies in domestic and international business situations.

Course Record

Developed by: ISTKOU-DRINKWATER, [Signature] Date: 3/1/01
Instructor Name and Department (signature)

Revised by: _____ Date: _____
Instructor Name and Department (signature)

Recommended by: _____ Date: _____
Program Head Name and Department (signature)

Approved by: [Signature] Start Date: Jan 04/01
Associate Dean/Dean Name and Department (signature)

BCIT

BRITISH COLUMBIA INSTITUTE OF TECHNOLOGY *Course Outline* **Part B**

School of: Business
Program: Marketing
Option: **BLAW 3100 Canadian Business Law**

Effective Date

January 3, 2001

Instructor(s)

N. John Stroud-Drinkwater

Office No. SE6, 309 Phone: 432-8221 E-mail: jstroudd@bcit.ca
Office Hrs. As posted at my office and by appointment

Text(s) and Equipment

Required: Business Law in Canada, 5th ed., R. Yates
 Business Law in Canada Casebook, 2nd ed., D. Davis

Recommended: Business Law in Canada Study Guide and Workbook, Yates

Course Notes (Policies and Procedures)

Students will study the topics covered in the text, Business Law in Canada, according to the attached schedule. Each week, there will be a lecture of approximately two hours, and a lab consisting of case presentations and a discussion period.

The discussion will be in regard to the material covered in the previous week's lecture and cases from the casebook. Students are expected to have studied the topic and to participate actively in the labs.

Attendance at lectures and labs is expected. Non-attendance at any classes without prior notice to the instructor or without a reason acceptable to the instructor will result in a reduced grade (5% per class missed). For the purpose of the examinations, students are responsible for all material covered in the text, lectures and/or labs.

Material relating to international law is not covered in the assigned textbook and will be covered in lectures and labs.

I am available to assist students during the office hours posted at my office, as well as before and after classes and by appointment. Please feel free to call at any time at the above telephone number.

Midterm exams will be held during lecture periods and during the midterm examination week, and reviewed in the following labs. Every effort will be made to follow the attached schedule, however changes may be required due to school events, holidays etc.

Assignment Details

Students are expected to have read the relevant chapter of the text prior to each lecture and lab. Cases will be assigned for presentation by students and discussion in the Labs. Case presentations will be approximately 20 minutes each and will include a discussion of relevant law and other cases you have researched. When presenting, you are expected to lead the class in a discussion of the law.

School of: Business
Program: Administrative Systems
Option: **BLAW 3410 Canadian and International Business Law**

Week Of	Outcome/Material Covered	Reference/ Reading	Assignment (The following cases are suggested, however others may be assigned by lab instructors)
Jan. 1	Lecture: Introduction to the Legal System Lab: No Lab this week	Ch. 1	
Jan. 8	Lecture: Torts Lab: Discuss Ch. 1	Ch. 2	Green v the Queen p.9 Haig v Canada p.10 The Queen v Dudley & Stephens
Jan. 15	Lecture: Contracts, Formation, Consideration Lab: Discuss Ch. 2	Ch. 3	Malette p.21 Jacobson v Nike p.39 Galaske p 44
Jan. 22	Lecture: Contracts, Intention etc. Lab: Discuss Ch. 3	Ch. 4	Hyde p.74 Degoesbriand p.76
Jan. 29	EXAM No. 1 (Ch. 1-3) Lab: Discuss Ch. 4		Re Collins p 80 Cerilli p 81
Feb. 5	Lecture: Factors Affecting Contract Lab: Review Exam No. 1	Ch. 5	
Feb. 12	Lecture: End of the Contract Discuss Ch. 5	Ch. 6	Marvco p.86 Tannock p.93
Feb. 19	Lecture: Sale of Goods, Consumer Protection, Competition Laws Lab: Discuss Ch. 6	Ch. 7	Impala Const. p.99 Homer p.103
Feb. 26	Lecture: Agency Lab: Discuss Ch. 7	Ch. 11	Sigurdson p. 123 Schryvers p. 127
Mar. 5	EXAM No. 2 (Ch. 4-7) Lab. No Lab this week (Exam Week)		
Mar. 12	No Classes - Spring Break		

Mar. 19	Lecture: Business Organizations Lab: Review Exam No. 2 Discuss Ch. 11	Ch. 12, 13	Ocean City Realty p164 Soulos p167
Mar. 26	Lecture: Personal Property Lab: Discuss Ch. 12, 13	Ch. 14	Victoria & Grey p.170 Rich v Enns p.174 Lockharts p.175
Apr. 2	Lecture: Negotiable Instruments Lab: Discuss Ch. 14	Ch. 9	R. v JPM p 191 Andres Wines p 197 The Loose Moose p 199
Apr. 9	Lecture: Letters of Credit Lab: Discuss Ch. 9		Confederation Leasing p 142 Boma Manufacturing v CIBC p 144
Apr. 16	Lecture: International Sale of Goods Discuss Letters of Credit		
Apr. 23	No lab or lecture (Faculty PD Day Wed.)		
Apr 30	Lecture: Dispute Resolution and Jurisdiction Lab: Discuss International Sale of Goods		
May 7	Lecture: North American Free Trade Agreement and World Trade Organization Lab: Discuss Dispute Resolution and Jurisdiction		
May 14	Course Review		
May 21	FINAL EXAM (Cumulative)		