



A POLYTECHNIC INSTITUTION

Course Outline
BLAW3100
School of Business**Program: Marketing Management Technology****Option: Sets ABDEHJ****Start Date:** 11/01/04**End Date:** 11/05/27**Total Hours: 60 Total Weeks: 20 Term/Level: 4 Course Credits: 4****Hours/Week: 3 Lecture: 2 Lab: 1 Shop: 0 Seminar: 0 Other: 0****Prerequisites: None is a Prerequisite for: None****Course Description**

Presents a practical study of Canadian business law, including the legal and administrative systems, torts, contracts, sale of goods and consumer transactions, secured transactions, employment, agency and business organizations. Participation in this course, taught by lawyers, prepares you to recognize and feel comfortable with the legal aspects of doing business.

Evaluation

Homework and Participation	10%	This consists of chapter review questions answered in writing as well as attendance, punctuality and active participation in classroom activities.
Presentations	10%	Students present two summaries of actual legal cases to illustrate principles studied in the course.
Interim Exams	40%	There will be two interim exams at 20% for each exam, each covering specified chapters. Students will write them during lecture periods.
Mid-term Exam	20%	This exam will cover specified chapters and may include other general material.
Final Exam	20%	This exam will cover specified chapters and may include other general material.
Total	100%	All exams are non-cumulative

Course Learning Outcomes/Competencies

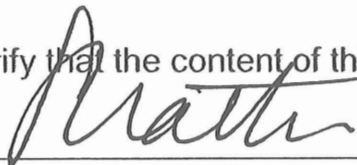
Upon successful completion of the course, the student will be able to:

exhibit a basic knowledge of the law and recognize legal issues as they arise;

demonstrate a general understanding of the law as it applies to business;
apply the rules of law to business situations;
communicate effectively with lawyers and regulators;
design business practices and transactions to avoid legal problems.

Verification

I verify that the content of this course outline is current.



Authoring Instructor

Jan 4, 2011
Date

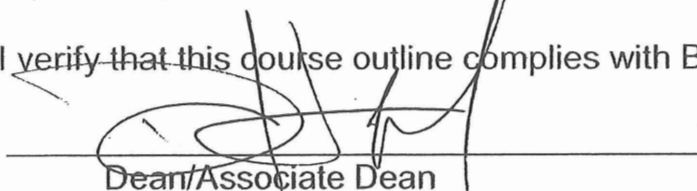
I verify that this course outline has been reviewed.



Program Head/Chief Instructor

Jan 4/11
Date

I verify that this course outline complies with BCIT policy.



Dean/Associate Dean

Jan 4 / 2011
Date

Note: Should changes be required to the content of this course outline, students will be given reasonable notice.

Instructors

Catherine Ryan	Office Hours	As posted	E-mail	catherine_ryan@bcit.ca
	Office	SE-6-327	Office Phone:	604-451-6786
	Location			

Stephen Nathanson	Office	SE-6-370K	E-mail	snathanson@mybcit.ca
Lecturer	Location	As posted		604-432-8304
	Office Hours		Office Phone:	

Learning Resources

Required:

Text: , Bereznicki-Korol & Clarke, *Business Law in Canada, (Second Custom Edition for BCIT taken from the Ninth Edition)*, Toronto: Pearson Prentice Hall, 2011

Optional:

Yates, Ruth W, *Study Guide and Workbook, Business Law in Canada*, Ninth Edition.

Information for Students

Individual Work: Students must have achieved an average of 50% or more in individual course work in order to pass the course.

Assignments: Late assignments, lab reports or projects will **not** be accepted for marking. Assignments must be done on an individual basis unless otherwise specified by the instructor.

Makeup Tests, Exams or Quizzes: There will be **no** makeup tests, exams or quizzes. If you miss a test, exam or quiz, you will receive zero marks. Exceptions may be made for **documented** medical reasons or extenuating circumstances. In such a case, it is the responsibility of the student to inform the instructor **immediately**.

Ethics: BCIT assumes that all students attending the Institute will follow a high standard of ethics. Incidents of cheating or plagiarism may, therefore, result in a grade

of zero for the assignment, quiz, test, exam, or project for all parties involved and/or expulsion from the course.

Attendance: The attendance policy as outlined in the current BCIT Calendar Policy 5101 will be enforced. Students are required to attend all classes. Attendance will be taken in labs and occasionally in lectures. Students who miss 10% or more of scheduled classes may be required to withdraw from the course thereby receiving a failing grade. If students are sick, a medical note is required to avoid these absences from counting towards the 10% limit.

Illness: A doctor's note is required for any illness causing you to miss assignments, quizzes, tests, projects, or exam. At the discretion of the instructor, you may complete the work missed or have the work prorated.

Attempts: Students must successfully complete a course within a maximum of three attempts at the course. Students with two attempts in a single course will be allowed to repeat the course only upon special written permission from the Associate Dean. Students who have not successfully completed a course within three attempts will not be eligible to graduate from the appropriate program.

Course Outline Changes: The material, assignments or schedule specified in this course outline may be changed by the instructor. If changes are required, they will be announced in class or online at mybcit.ca.

Week of	Material Covered	Reading	Assignment	Due
Jan. 4-7	Introduction to the Course/ Introduction to the Legal System	Ch 2 pp21-29	As assigned	Lab
Jan. 10-14	Canadian Constitution	Ch.2, pp30-38	Ch. 2 Q 2,5,6,8,9,13, 19,21	
	Charter of Rights & Freedoms	Ch.2, pp. 38-60		
Jan. 17-21	Resolution of Disputes: the Court System	Ch.3, pp. 65-81	Ch. 3 Q 6,7,11,13, 14,16,18,20	
	Enforcing Judgments, Regulatory Bodies Alternative Dispute Resolution	Ch.3, pp. 81-100		
Jan. 24-28	Torts: Intentional Torts	Ch.4, pp. 105-125	Ch. 4 Q 2,7,12,13,15, 16,18	
	Business Torts and Privacy	Ch.4, pp. 125-139		
Jan. 31-Feb. 4	EXAM #1 Tuesday during lecture	Chapters 2,3,4 including Jan. 26th lecture material		
Feb. 7-11	Torts: Negligence	Ch.5 pp. 126-166	Ch. 5 Q 1,4,5,10, 16,17,18,19,22, 24	
	Prof. Liability, Insurance	Ch.5 pp.167-186		

Feb.14-18	Contracts: Essential Elements Part 1	Ch.6, pp. 191-220	Ch.6 Q2,4,5,11,14, 17,24,27	
Feb 21-25	Contracts: Essential Elements Part 2	Ch.7, pp. 225-254	Ch. 7 Q2,6,8,16,18,20	
Feb 28-March 4	Factors Affecting the Contract: Mistake &	Ch. 8, pp. 258-275	Ch 8 Q3,5,8, 11,16	
	Misrepresentation, Duress, Undue Influence & Unconscionability	Ch. 8 pp. 275-285		
March 7-11	MIDTERM EXAMS (EXAM #2)	Chapters 5,6,7,8 including material from March 4th lecture		
March 14-18	SPRING BREAK			
March 21-25	Privity & Assignment	Ch.8 pp. 285-293(Omit negotiable instruments)	Ch. 8 Q 17,19,21 Ch 9 Q1,3,7,8,12,13, 19	
	End of Contract, Remedies	Ch.9 pp.299-328		
March 28 - April 1	Sale of Goods	Ch.15.pp.568-580	Ch.15 Q4,6,7	
	Consumer Protection	Ch.15.pp.581-598		
April 4-8	Priority of Creditors	Ch.16.pp.607-621	Ch.16 1a,1c, 2,4,5,10,12,24	
	Bankruptcy	Ch16.pp.625-639		

April 11-15	EXAM #3 Tuesday during Lecture	Chapters 8,9,15,16 including material from April 12 lecture		
April 18-22 No lab Apr. 22 Easter Fri.	Employment	Ch.10.pp.333-360	Ch.10. Q1,2,4,6,7,9,15, 18,20	
	Employment	Ch.10.pp360-375		
April 25-29 No lab Apr.25 Easter Mon.	Agents	Ch.11.pp381-403	As assigned	
	Sole Proprietors and Partners	Ch.11.pp.404-424		
May 2-6	Corporations	Ch.12.pp.430-442	Ch.11.Q1,7,22	
		Ch.12.pp.442-446	Ch.12.Q5,10,12 13,21	
May 9-13	Intellectual Property: Copyright, Patent	Ch.13.pp.500-519	Ch.13. Q 20,21,22,23, 24,26	
	Trademark, Industrial Design, Confidential Info	Ch.13pp.519-528		
May 16-20	IT and the Internet: Implications for Defamation, Jurisdiction	Ch.14.pp.534-538 pp.547-550	As assigned	
	Intellectual Property online	Ch.14.pp.556-564		
May 23-27	FINAL EXAM	Chapters 10,11, 12,13,14		