



A POLYTECHNIC INSTITUTION

School of Business

Program: Business Administration, Financial Management,  
Marketing, Business Management Studies

Option: As Above

**Course Outline**  
**BLAW 3100**  
**BUSINESS LAW**

**Start Date:** 7 September 2010

**End Date:** 10 December 2010

**Total Hours:** 56 **Total Weeks:** 14

**Term/Level:** 1 **Course Credits:** 4

**Hours/Week:** 4 **Lecture:** 2 **Lab:** 2 **Shop:** 0 **:** 0 **Other:** 0

**Prerequisites**

**is a Prerequisite for:**

**Course No. Course Name**

**Course No. Course Name**

**Course Description**

This course is a practical study of Canadian business law, including the Canadian legal system, torts, contracts, sale of goods and consumer protection, secured transactions, employment, agency, business organizations and intellectual property. Participation in this course, taught by lawyers, prepares you to recognize and feel comfortable with the legal aspects of doing business.

**Evaluation**

Assignments	15	%	Comments: Assignments / presentations will be done in labs. The examinations will be non-cumulative. Participation includes both on-time attendance and active involvement in classroom discussions.
Mid Terms (2 @ 25%)	50	%	
Participation	10	%	
Final Exam	25	%	
<b>TOTAL</b>	<b>100</b>	<b>%</b>	

**Course Learning Outcomes/Competencies**

Successful completion of the course will assist the student to:

1. Recognize legal issues as they arise;
2. Apply basic rules of law to business situations;
3. Communicate effectively with lawyers and regulators;
4. Design business practices and transactions to help avoid legal problems;
5. Have a general understanding of the law as it applies in business situations.

**Verification**

I verify that the content of this course outline is current.

J. Stroud-Drinkwater

Authoring Instructor

7 Sept., 2010

Date

I verify that this course outline complies with BCIT policy.

D. Horspool

Associate Dean

7 Sept., 2010

Date

Note: Should changes be required to the content of this course outline, students will be given reasonable notice.

**Instructor(s)**

Lori Becker	Office Hrs.: Office Location	As posted SE-6-303	E-mail Address: Office Phone:	<u>lori_becker@bcit.ca</u> 604-451-6787
Catherine Ryan	Office Hours Office Location	As posted SE-6-327	E-mail Address: Office Phone:	<u>catherine_ryan@bcit.ca</u> 604-451-6786
John Stroud-Drinkwater Lecturer	Office Hours Office Location	As posted SE-6-309	E-mail Address: Office Phone:	<u>John_stroud- drinkwater@bcit.ca</u> 604-432-8221
Stephen Nathanson	Office Location Office Hours	SE-6-370K As posted	E-mail Address: Office Phone:	<u>Stephen_nathanson@bcit.ca</u> 604-432-8304

**Learning Resources****Required:**

Text: Yates, R., Bereznicki-Korol, T. Clarke, T., *Business Law in Canada*, Ninth Edition.

**Available (not required):**

Study Guide and Workbook: Yates, Ruth W., *Business Law in Canada*, Ninth Edition.

**Information for Students**

**Assignments:** Late assignments, presentations, reports or projects will not be permitted or accepted for marking. Assignments must be done on an individual basis unless otherwise specified by the instructor.

**Examination Grades:** In order to pass the course, students require a passing grade on the weighted average of all the midterm and final exams. If a student does not achieve an average passing grade on the exams, the Lab mark for assignments and class participation will not be counted.

**Makeup Tests, Exams or Quizzes:** There will be no makeup tests, exams or quizzes. If you miss a test, exam or quiz, you will receive zero marks. Exceptions may be made for documented medical reasons or extenuating circumstances. In such a case, it is the responsibility of the student to inform the instructor immediately.

**Ethics:** BCIT assumes that all students attending the Institute will follow a high standard of ethics. Incidents of cheating or plagiarism may, therefore, result in a grade of zero for the assignment, quiz, test, exam, or project for all parties involved and/or expulsion from the course.

**Attendance:** The attendance policy as outlined in the current BCIT Calendar Policy 5101 will be enforced. Students are required to attend all classes. Attendance will be taken in labs and occasionally in lectures. Students who miss more than 10% of classes may be required to withdraw from the course thereby receiving a failing grade. If students are sick, a medical note is required to avoid these absences from counting towards the 10% limit.

**Illness:** A doctor's note is required for any illness causing you to miss assignments, quizzes, tests, projects, or exam. At the discretion of the instructor, you may complete the work missed or have the work prorated.

**Attempts:** Students must successfully complete a course within a maximum of three attempts at the course. Students with two attempts in a single course will be allowed to repeat the course only upon special written permission from the Associate Dean. Students who have not successfully completed a course within three attempts will not be eligible to graduate from the appropriate program.

**Course Outline Changes:** The material or schedule specified in this course outline may be changed by the instructor. If changes are required, they will be announced in class.

**I.D. Required in Examination Centres:** Effective December, 2000, in order to write exams, students are required to produce photo identification at examination centres. Photo I.D. must remain in view on the desk, while writing the exam, for inspection

by invigilators. Students should bring a BCIT OneCard or, alternatively, two pieces of identification, one of which must be government photo I.D. such as a driver's licence. Please see BCIT Policy #5300, Formal Invigilation Procedures.

**Assignment Details—readings and examinations as set out below. Details of assignments and presentations will be provided by the seminar instructor.**

Students will study the topics covered in the textbook, *Business Law in Canada*. There will be a 2 hr. lecture and a 2 hr. lab each week. Labs will be used for discussion of the material covered and for presentation by students of assigned case studies. Due to time constraints, a portion of some labs may be used for lectures.

Cases from the text and others assigned by the Instructor will be discussed as examples of the application of the law. Students will present their own analysis of assigned cases to the class in order to demonstrate and explain the law. Written assignments may be given in regard to the text materials each week.

Attendance at all lectures and labs is required. For the purpose of examinations, students are responsible for all material covered in the text, lectures, and/or labs.

Instructors are available to assist students during the office hours posted at their offices as well as by appointment. Please feel free to call or e-mail your lab instructor at any time.

Midterm exams will be held during lecture periods and reviewed in the following week's lab. Every effort will be made to follow the attached schedule, however changes may be required at the discretion of the instructor due to school events, holidays, illness etc.

## Schedule

Week of/ Number	Outcome/Material Covered	Reference/ Reading	Assignment	Due Date
6 September	Introduction to the course and Canadian legal system (Wed.)	Ch. 2, p. 21-40	Assignments to be given by lab instructors	Week 1
	Legislation, Charter of Rights, Human Rights (Thurs.)	Ch. 2, p. 40-60		
13 September	Dispute Resolution: The Court System (Wed.)	Ch. 3, p. 65-81		Week 2
	Enforcing Judgments, Regulatory Bodies, Alternative Dispute Resolution (Thurs.)	Ch. 3, p. 81-98		
20 September	Intentional & Business Torts, Privacy (Wed.)	Ch. 4, p. 105-138		Week 3
	Negligence (Thurs.)	Ch. 5, p. 143-166		
27 September	Professional Liability, Fiduciary Duty, Insurance (Wed.)	Ch. 5, p. 167-186		Week 4
	Formation of Contract: Consensus & Consideration (Thurs.)	Ch. 6, p. 191-219		
4 October	<i>Wed. 6th October: EXAM 1</i> [covering Ch. 2,3,4,5,]			Week 5
	Formation of Contract: Capacity, Legality, Intention, Writing (Thur.)	Ch. 7, p. 225-253		
11 October	<i>No classes Monday 11<sup>th</sup> October - Thanksgiving</i>			Week 6
	Factors Affecting the Contract: Mistake, Misrepresentation (Wed.)	Ch. 8, p. 258-279		
	Factors Affecting the Contract: Duress, Undue Influence, Unconscionable Transactions, Privity, Assignment (Thurs.)	Ch. 8, p. 279-293		
	<i>Omit: Negotiable Instruments, p. 293</i>			

Week of/ Number	Outcome/Material Covered	Reference/ Reading	Assignment	Due Date
18 October	<i>FMGT Exam Week – No lectures or Labs</i>			Week 7
25 October	End of the Contract (Wed.)	Ch. 9, p. 299-327		Week 8
	Sales and Consumer Protection: Sale of Goods (Thurs.)	Ch. 15, p. 567-580		
1 November	Consumer Protection: Federal and Provincial Legislation (Wed.)	Ch.15, p. 581-598		Week 9
	<i>Omit: Negotiable Instruments, p. 599-602</i>			
	Employment (Thurs.)	Ch. 10, p. 333-360		
	<i>Omit: Collective Bargaining, p. 360-375</i>			
8 November	<i>Wednesday 10<sup>th</sup> November: EXAM 2</i> [Ch. 6,7,8,9,15]			Week 10
	<i>No classes Thursday 11<sup>th</sup> November – Remembrance Day.</i>			
15 November	Creditors and Bankruptcy (Wed.)	Ch. 16, p. 607-639		Week 11
	Agency (Thurs.)	Ch. 11, p. 381-403		
22 November	Sole Proprietors and Partnership (Wed.)	Ch. 11, p. 404-424		Week 12
	Corporations (Thurs.)	Ch. 12, p. 430-466		
29 November	Intellectual Property: Copyright, Patents(Wed.)	Ch. 13, p. 500-519		Week 13
	Trademark, Industrial Design, Confidential Information (Thurs.)	Ch. 13, p. 519-528		
6-11 December	<b>FINAL EXAM WEEK</b> [Ch. 10,11,12,13,16]			Week 14