

School of Business
Program: INTT
Option:

BLAW 3410
Canadian and International Business Law

Start Date:	2 January, 2008	End Date:	23 May, 2008
Total Hours:	80	Total Weeks:	20
Hours/Week:	4	Lecture:	2
		Lab:	2
Prerequisites		Term/Level:	4
		Course Credits:	5
Course No.	Course Name	Shop:	Seminar:
			Other:
Prerequisites		Course Number is a Prerequisite for: Graduation	
Course No.	Course Name	Course No.	Course Name

v Course Description (required)

A practical study of Canadian and international business law. Topics include: the Canadian legal system, Canadian and international dispute resolution, torts including Canadian and international product liability, contracts, Canadian and international sale of goods, Canadian and American competition law, Canadian and international agency law, insurance, business organizations, bailment, Canadian and international intellectual property protection, negotiable instruments and letters of credit, NAFTA and WTO agreements, carriage of goods and INCO terms.

v Detailed Course Description (optional)

v Evaluation

Lab Participation,	10%	<i>Comments:</i> The grade for lab participation is based on punctual attendance, preparedness for class and active participation in class discussions.
Assignments	15%	
1 st Midterm	20%	
2 nd Midterm	25%	
Final exam	30%	The grade for assignments is based on punctual completion of written assignments and case presentations in class.
TOTAL	100%	

v Course Learning Outcomes/Competencies

Successful completion of the course will assist the student to:


1. Recognize legal issues as they arise;
2. Apply basic rules of law to business situations;
3. Communicate effectively with lawyers and regulators;
4. Design business practices and transactions to help avoid legal problems;
5. Have a general understanding of the law as it applies in Canadian and international business situations.

v Verification

I verify that the content of this course outline is current.

N. John Stroud-Drinkwater

2 Jan., 2008



Authoring Instructor

Date

I verify that this course outline has been reviewed.

S. Turnbull

2 Jan., 2008

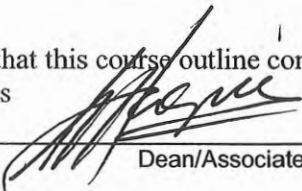
Program Head/Chief Instructor

Date

I verify that this course outline complies with BCIT policy.

C. Jaques

2 Jan., 2008



Dean/Associate Dean

Date

Note: Should changes be required to the content of this course outline, students will be given reasonable notice.

v **Instructor(s)**

N. John Stroud-Drinkwater	Office Location: SE6-309	Office Phone: 604-432-8221
	Office Hrs.: As posted and by appointment	E-mail Address: jstroudd@bcit.ca

v **Learning Resources**

Required:

Yates, Bereznicki-Korol, Clarke, *Business Law in Canada*, 8th ed., Pearson

Available:

Yates, Ruth W., *Business Law in Canada Study Guide and Workbook*, 8th ed.

v **Information for Students**

Assignments: Late assignments, lab reports or projects will **not** be accepted for marking. Assignments must be done on an individual basis unless otherwise specified by the instructor.

Examination Grades: *In order to pass the course, students require a passing grade on the weighted average of all the midterm and final exams. If a student does not achieve an average passing grade on the exams, the Lab mark for assignments and class participation will not be counted.*

Makeup Tests, Exams or Quizzes: There will be **no** makeup tests, exams or quizzes. If you miss a test, exam or quiz, you will receive zero marks. Exceptions may be made for **documented** medical reasons or extenuating circumstances. In such a case, it is the responsibility of the student to inform the instructor **immediately**.

Ethics: BCIT assumes that all students attending the Institute will follow a high standard of ethics. Incidents of cheating or plagiarism may, therefore, result in a grade of zero for the assignment, quiz, test, exam, or project for all parties involved and/or expulsion from the course.

Attendance: The attendance policy as outlined in the current BCIT Calendar will be enforced. *Attendance may be taken during every session. Students not present at the time attendance is taken will be recorded as absent. Attendance at all classes is mandatory. A student who is absent for two or more classes will not be permitted to write the final exam and will not receive credit for the course.*

Illness: A doctor's note is required for any illness causing you to miss assignments, quizzes, tests, projects, or exam. At the discretion of the instructor, you may complete the work missed or have the work prorated.

Attempts: Students must successfully complete a course within a maximum of three attempts at the course. Students with two attempts in a single course will be allowed to repeat the course only upon special written permission from the Associate Dean. Students who have not successfully completed a course within three attempts will not be eligible to graduate from the appropriate program.

Course Outline Changes: The material or schedule specified in this course outline may be changed by the instructor. If changes are required, they will be announced in class.

I.D. Required in Examination Centres: In order to write exams, students are required to produce photo identification at examination centres. Photo I.D. must remain in view on the desk, while writing the exam, for inspection by invigilators. Students should bring a BCIT OneCard or, alternatively, two pieces of identification, one of which must be government photo I.D. such as a driver's licence. Please see BCIT Policy #5300, Formal Invigilation Procedures.

■ Assignment Details

Participation (10% of the course grade). Your grade for participation will be determined by regular attendance, the extent to which you are prepared for class, your contribution to class discussions and the extent to which you enable others to participate. Your ability to demonstrate appropriate workplace behaviours – both in lecture and labs will also be considered when determining your grade for participation.

Excellent participation (8 – 10): Attends all labs, consistently participates and moves class discussions forward. Volunteers high quality analysis and insights or applications of course content. Assists other class members to understand course objectives. Helps others participate effectively. Punctual and attentive.

Satisfactory participation (6 – 7): Misses no more than one lab, prepared with good observations and analysis when called upon. Understands assigned readings and able to explain the concepts in the text. Participates in a manner that is not dominating or overwhelming of others. Does not distract others.

Unsatisfactory participation (0 – 5): Not prepared when called upon; misses classes; presents poorly reasoned observations and analysis; frequently “off task” in lab activities. Does not contribute to large class discussions or small group activities. Dominates class or small group discussions. Treats others in a way that is intimidating, discriminatory or does not demonstrate an acceptance of diversity. Demonstrates inappropriate workplace behaviours.

Students will study the topics covered in the textbook, *Business Law in Canada*, as well as those related to international law, as indicated below. There will be a 2 hr. lecture followed by a 2 hr. lab each week. Labs will be used for discussion of the material covered and for presentation by students of assigned case studies. Due to time constraints, a portion of some labs may be used for lectures.

Topics related to international law will be based on lecture material.

Cases from the text and others assigned by the Instructor will be discussed as examples of the application of the law. Students will present their own analysis of assigned cases to the class in order to demonstrate and explain the law. Written assignments may be given in regard to the text materials each week. The written assignments will not be individually marked, however a written assignment that is poorly done in the opinion of the instructor or not handed in on time will result in a **deduction of 5%** from the final grade. Case presentations will be done in groups as arranged at the start of the term. Attendance at all lectures and labs is required. For the purpose of examinations, students are responsible for all material covered in the text, lectures, and/or labs.

I am available to assist students during the office hours posted at my office as well as by appointment. Please feel free to call me or e-mail at any time.

Midterm exams will be held during lecture periods and reviewed in the following week's lab. Every effort will be made to follow the attached schedule, however changes may be required at the discretion of the instructor due to school events, holidays, illness etc.

SCHEDULE

Week of:	Lecture: Material Covered	Reading	Lab / Assignment
2 Jan.	Introduction to course Introduction to legal system	Ch. 2	case assignments
7 Jan.	Dispute Resolution	Ch. 3	Discuss Ch. 2 Case Studies
14 Jan.	Intentional Torts: Assault & Battery Defamation Other Business Torts Privacy Negligence, Strict Liability, Professional Liability	Ch. 4 pp.98-100 pp.107-111 pp.111-118 pp.120-121 Ch. 5, pp. 126-155	Discuss Ch. 3 Case Studies
21 Jan.	Formation of Contract	Ch. 6	Discuss Ch. 4, 5 Case Studies
28 Jan.	Exam No. 1 (Ch. 2 - 5)	Ch. 7	<u>Lecture</u> : Formation of Contract Continued, Ch. 7
4 Feb.	Factors Affecting the Contract	Ch. 8	Discuss Ch. 6, 7 Case Studies
11 Feb.	End of the Contract	Ch. 9	Discuss Ch. 8
18 Feb.	Sales and Consumer Protection (<u>Omit</u> : Negotiable Instruments, pp 332-334) INCO Terms	Ch. 10, Lecture Material	Discuss Ch. 9 Case Studies

Week of:	Lecture: Material Covered	Reading	Lab / Assignment
25 Feb.	Insurance Agency International Agency	Ch. 5, pp. 155-164 Ch. 13, pp. 425-446 Lecture Material	Discuss Ch. 10 Case Studies
3 Mar.	Exam No. 2 (Date to be advised) (Ch. 5 - 10, Inco Terms)		<i>No Lab – Exam Week</i>
10 Mar.	<i>Spring Break</i>		
17 Mar.	<i>No Classes, Good Friday</i>		
24 Mar.	Business Organizations: Sole Proprietorship, Partnership Corporations	Ch. 13, pp. 446-465 Ch. 14	Discuss Ch. 5, 13, International Agency Case Studies
31 Mar.	Personal Property: Chattels, Bailment Intellectual Property	Ch. 15, pp.512-520 Ch. 16, pp. 557-581	Discuss Ch. 13, 14 Case Studies
7 Apr.	<i>No Classes, BCIT Open House</i>		
14 Apr.	Negotiable Instruments Letters of Credit	Ch. 10, pp. 332-334 Ch. 11, pp. 356-357 Ch. 11, p. 358 Lecture Material	Discuss Ch. 15, 16 Case Studies
21 Apr.	International Sale of Goods: Terms, C.I.S.G., Product Liability,	Lecture Material	Discuss Negotiable Instruments, L/C Case Studies

Week of:	Lecture: Material Covered	Reading	Lab / Assignment
28 Apr.	International Dispute Resolution: Choice of Law, Jurisdiction, ADR	Lecture Material	Discuss International Sale of Goods, Product Liability Case Studies
5 May	International Trade Treaties: NAFTA, WTO	Lecture Material	Discuss International Dispute Resolution, Trade Treaties Course Review
12 May	<i>No Friday classes, start of Exam Week</i>		
19 May	Final Exam (Date to be advised) (Ch. 13 – End)		

