



A POLYTECHNIC INSTITUTION

School of Business

Program: Business Administration, Financial Management,
Marketing, Business Management Studies

Option: As Above

Course Outline
BLAW 3100
BUSINESS LAW

Start Date: 4 September 2007

End Date: 14 December 2007

Total Hours: 60 Total Weeks: 15

Term/Level: 1 Course Credits: 4

Hours/Week: 4 Lecture: 2 Lab: 2

Shop: 0 : 0 Other: 0

Prerequisites

is a Prerequisite for:

Course No. Course Name

Course No. Course Name

Course Description

This course is a practical study of Canadian business law, including the Canadian legal system, torts, contracts, sale of goods and consumer protection, secured transactions, employment, agency, business organizations and intellectual property. Participation in this course, taught by lawyers, prepares you to recognize and feel comfortable with the legal aspects of doing business.

Evaluation

Assignments	15	%	Comments: Assignments / presentations will be done in seminars. The examinations will be non-cumulative. Participation includes both on-time attendance and active involvement in classroom discussions.
Mid Terms (2 @ 25%)	50	%	
Participation	10	%	
Final Exam	25	%	
TOTAL	100	%	

Course Learning Outcomes/Competencies

Successful completion of the course will assist the student to:

1. Recognize legal issues as they arise;
2. Apply basic rules of law to business situations;
3. Communicate effectively with lawyers and regulators;
4. Design business practices and transactions to help avoid legal problems;
5. Have a general understanding of the law as it applies in business situations.

Verification

I verify that the content of this course outline is current.

Catherine Ryan Catherine Ryan.
Authoring Instructor

4 Sept., 2007

Date

I verify that this course outline has been reviewed.

Bill Hooker
Instructor / Co-Lecturer

4 Sept., 2007

Date

I verify that this course outline complies with BCIT policy.

C. Jaques [Signature]
Associate Dean

4 Sept., 2007

Date

Note: Should changes be required to the content of this course outline, students will be given reasonable notice.

Instructor(s)

Kelly Doyle	Office Location: SE-6-370J Office Hrs.: As posted	Office Phone: 604-454-2243 E-mail Address: Kelly_doyle@bcit.ca
Lori Becker	Office Location SE-6-303 Office Hours As posted	Office Phone: 604-451-6787 E-mail Address: lbecker@bcit.ca
Bill Hooker – lecturer Thurs.	Office Location SE-6-331 Office Hours As posted	Office Phone: 604-451-6783 E-mail Address: bhooker@bcit.ca
Catherine Ryan lecturer Wed.	Office Location SE-6-327 Office Hours As Posted	Office Phone: 604-451-6786 E-mail Address: cryan@bcit.ca
Stephen Nathanson	Office Location SE-6-309 Office Hours As posted	Office Phone: 604-432-8221 E-mail Address: Stephen_nathanson@bcit.ca
Graham Porteous	Office Location SE-6-309 Office Hours As posted	Office Phone: 604-432-8221 E-mail Address: Graham_porteous@bcit.ca

Learning Resources**Required:**

Text: Yates, R., Bereznicki-Korol, T. Clarke, T., *Business Law in Canada*, Eighth Edition.

Available:

Study Guide and Workbook: Yates, Ruth W., *Business Law in Canada*, Eighth Edition.

Information for Students

Assignments: Late assignments, presentations, reports or projects will **not** be permitted or accepted for marking. Assignments must be done on an individual basis unless otherwise specified by the instructor.

Examination Grades: In order to pass the course, students require a passing grade on the weighted average of all the midterm and final exams. If a student does not achieve an average passing grade on the exams, the Lab mark for assignments and class participation will **not** be counted.

Makeup Tests, Exams or Quizzes: There will be **no** makeup tests, exams or quizzes. If you miss a test, exam or quiz, you will receive zero marks. Exceptions may be made for **documented** medical reasons or extenuating circumstances. In such a case, it is the responsibility of the student to inform the instructor **immediately**.

Ethics: BCIT assumes that all students attending the Institute will follow a high standard of ethics. Incidents of cheating or plagiarism may, therefore, result in a grade of zero for the assignment, quiz, test, exam, or project for all parties involved and/or expulsion from the course.

Attendance: The attendance policy as outlined in the current BCIT Calendar will be enforced. Attendance will be taken at the beginning of each session. Students not present at that time will be recorded as absent. ***Attendance may be taken at any time during every session. Students not present at the time attendance is taken will be recorded as absent. Attendance at all classes is mandatory. A student who is absent for two or more classes will not be permitted to write the final exam and will not receive credit for the course.***

Illness: A doctor's note is required for any illness causing you to miss assignments, quizzes, tests, projects, or exam. At the discretion of the instructor, you may complete the work missed or have the work prorated.

Attempts: Students must successfully complete a course within a maximum of three attempts at the course. Students with two attempts in a single course will be allowed to repeat the course only upon special written permission from the Associate Dean. Students who have not successfully completed a course within three attempts will not be eligible to graduate from the appropriate program.

Course Outline Changes: The material or schedule specified in this course outline may be changed by the instructor. If changes are required, they will be announced in class.

I.D. Required in Examination Centres: Effective December, 2000, in order to write exams, students are required to produce photo identification at examination centres. Photo I.D. must remain in view on the desk, while writing the exam, for inspection by invigilators. Students should bring a BCIT OneCard or, alternatively, two pieces of identification, one of which must be government photo I.D. such as a driver's licence. Please see BCIT Policy #5300, Formal Invigilation Procedures.

Assignment Details—readings and examinations as set out below. Details of assignments and presentations will be provided by the seminar instructor.

Students will study the topics covered in the textbook, *Business Law in Canada*. There will be a 2 hr. lecture and a 2 hr. lab each week. Labs will be used for discussion of the material covered and for presentation by students of assigned case studies. Due to time constraints, a portion of some labs may be used for lectures.

Cases from the text and others assigned by the Instructor will be discussed as examples of the application of the law. Students will present their own analysis of assigned cases to the class in order to demonstrate and explain the law. Written assignments may be given in regard to the text materials each week.

Attendance at all lectures and labs is required. For the purpose of examinations, students are responsible for all material covered in the text, lectures, and/or labs.

Instructors are available to assist students during the office hours posted at their offices as well as by appointment. Please feel free to call or e-mail your lab instructor at any time.

Midterm exams will be held during lecture periods and reviewed in the following week's lab. Every effort will be made to follow the attached schedule, however changes may be required at the discretion of the instructor due to school events, holidays, illness etc.

Schedule

Week of/ Number	Outcome/Material Covered	Reference/ Reading	Assignment	Due Date
4 September	Introduction to the course and Canadian legal system (Wed.)	Ch. 2, p. 20-33	Students to write-in assignments as per seminar instructor	Lab 1
	Legislation, Charter of Rights (Thurs)	Ch. 2, p. 34-55		
10 September	Dispute Resolution: The Court System (Wed.)	Ch. 3, p. 60-73		Lab 2
	Enforcing Judgments, Alternative Dispute Resolution (Thurs.)	Ch. 3, p. 74-92		
17 September	Intentional & Business Torts, Privacy (Wed.)	Ch. 4, p. 96-122		Lab 3
	Negligence (Thurs.)	Ch. 5, p. 126-144		
24 September	<i>No classes on Wednesday 26th – Shinerama</i>			Lab 4
	Professional Liability, Fiduciary Duty, Insurance (Thurs.)	Ch. 5, p. 144-165		
1 October	Formation of Contract: Consensus & Consideration (Wed.)	Ch. 6, p. 170-197		Lab 5
	Formation of Contract: Capacity, Legality, Intention, Writing (Thurs.)	Ch. 7, p. 201-227		
8 October	<i>No classes Monday 8th – Thanksgiving</i>			
	<i>Wed. Oct. 10: EXAM 1 [Ch. 2,4,5,6]</i>			
	Factors Affecting the Contract: Mistake, Misrepresentation (Thurs.)	Ch. 8, p. 231-249		Lab 6
15 October	Factors Affecting the Contract: Duress, Undue Influence, Unconscionable Transactions, Privity, Assignment (Wed.)	Ch. 8, p. 250-264		Lab 7

Week of/ Number	Outcome/Material Covered	Reference/ Reading	Assignment	Due Date
22 October	End of the Contract (Thurs.) <i>FMGT Exam Week – No lectures or labs in this course</i>	Ch. 9, p. 269-296		
29 October	Sales and Consumer Protection: Sale of Goods (Wed.)	Ch. 10, p. 300-313		Lab 8
	Sales and Consumer Protection Omit: "Negotiable Instruments p. 332-334 (Thurs.)	Ch.10, p. 314-335		
5 November	Employment (Wed.) Omit: "Collective Bargaining"	Ch. 12, p. 380-406		Lab 9
	Creditors and Bankruptcy (Thurs.)	Ch. 11, p. 339-374		
12 November	<i>Wednesday Nov. 14th: EXAM 2</i> [Ch. 7,8,9,10,12]			
	Agency (Thurs.)	Ch. 13, p. 425-446		Lab 10
19 November	Sole Proprietors and Partnership (Wed.) Corporations (Thurs.)	Ch. 13, p. 447-467 Ch. 14, p. 472-507		Lab 11
26 November	Intellectual Property: Copyright, Patents, Trademark, Industrial Design, Confidential Information (Wed.)	Ch. 16, p. 557-580		Lab 12
	Computers and the Internet (Thurs.)	Ch. 16, p. 581-605		
3 December	Real Property (Wed.) Review Lecture (Thurs.)	Ch. 15, p. 520-551		Lab 13
10 December	FINAL EXAM WEEK [Ch. 11,13,14,15,16]			

