



A POLYTECHNIC INSTITUTION

School of Business

Program: Financial Management

Option: Corporate Finance

FMGT 4520

<b>Start Date:</b>	March 2006	<b>End Date:</b>	May 2006
<b>Total Hours:</b>	40	<b>Total Weeks:</b>	10
<b>Hours/Week:</b>	4	<b>Lecture:</b>	2
		<b>Lab:</b>	2
		<b>Term/Level:</b>	4B
		<b>Course Credits:</b>	2.5
		<b>Shop:</b>	
		<b>Seminar:</b>	
		<b>Other:</b>	

**Prerequisites**

Course No.	Course Name
FMGT 3610	Finance I/Security Analysis I

**is a Prerequisite for:**

Course No.	Course Name
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**v Course Description (required)**

Adequate financing from the most appropriate sources can often mean the difference between life and death to a small or even medium sized company. This course will impart to the students the fundamentals of raising funds, including: the various sources of funding, the manner in which they should be approached, the documentation they require and their own unique constraints. Included in the types of funds will be both long and short term financing via banks, the various levels of government, and venture capitalists.

**v Detailed Course Description (optional)**

**v Evaluation**

Participation in weekly case discussions	10%	Comments:
Mid-term Examination	30%	
Final Examination	40%	
Project and Presentation	20%	
TOTAL	100%	

**v Course Learning Outcomes/Competencies**

Upon successful completion, the student will be able to:

- Understand the nature and importance of a business plan and which factors to emphasize in a plan when dealing with private and public financial sources
- Identify the types of financing available from banks and measure those features which are evaluated in granting credit to corporate customers
- Identify the sources and types of financing in which provincial and federal government agencies are prepared to engage and understand the constraints and perspectives brought to the negotiations by government agencies
- Identify the nature and purpose of venture capital and understand trends in financing by venture capitalists
- Understand the process and sequence of events in the process of taking a company public

v **Verification**

I verify that the content of this course outline is current.

\_\_\_\_\_  
Jennifer Figner

\_\_\_\_\_  
Date

I verify that this course outline has been reviewed.

\_\_\_\_\_  
Terry Gordon

\_\_\_\_\_  
Date

I verify that this course outline complies with BCIT policy.

\_\_\_\_\_  
Tim Edwards

\_\_\_\_\_  
Date

Note: Should changes be required to the content of this course outline, students will be given reasonable notice.

**v Instructor(s)**

Jennifer Figner

Office Location: SE-6 – 383  
Office Hrs.: As postedOffice Phone: (604) 451-6758  
E-mail Address: [jfigner@bcit.ca](mailto:jfigner@bcit.ca)**v Learning Resources****Required:**

CICA Canadian Business Financing Handbook (available on-line through BCIT library <http://www.lib.bcit.ca/eResources/databases/subject.php?subject=Business> and select the Canadian Business Financing Handbook link. You will need PIN in order to access this site from off-campus.)

Various articles and handouts provided in class

**Recommended:**

- Access to a daily or weekly financial newspaper (eg. National Post, G&M, The Economist) will be useful for weekly lab discussions
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**v Information for Students**

**Assignments:** Late assignments, lab reports or projects will **not** be accepted for marking. Assignments must be done on an individual basis unless otherwise specified by the instructor.

**Makeup Tests, Exams or Quizzes:** There will be **no** makeup tests, exams or quizzes. If you miss a test, exam or quiz, you will receive zero marks. Exceptions may be made for **documented** medical reasons or extenuating circumstances. In such a case, it is the responsibility of the student to inform the instructor **immediately**.

**Ethics:** BCIT assumes that all students attending the Institute will follow a high standard of ethics. Incidents of cheating or plagiarism may, therefore, result in a grade of zero for the assignment, quiz, test, exam, or project for all parties involved and/or expulsion from the course.

**Examinations:** The mid-term and final examinations will cover all course material up to those dates, including textbook, lectures, labs, and any information covered in presentations by guest speakers

**Attendance:** The attendance policy as outlined in the current BCIT Calendar will be enforced. Attendance will be taken at the beginning of each session. Students not present at that time will be recorded as absent.

**Illness:** A doctor's note is required for any illness causing you to miss assignments, quizzes, tests, projects, or exam. At the discretion of the instructor, you may complete the work missed or have the work prorated.

**Attempts:** Students must successfully complete a course within a maximum of three attempts at the course. Students with two attempts in a single course will be allowed to repeat the course only upon special written permission from the Associate Dean. Students who have not successfully completed a course within three attempts will not be eligible to graduate from the appropriate program.

**Course Outline Changes:** The material or schedule specified in this course outline may be changed by the instructor. If changes are required, they will be announced in class.

**v Assignment Details**

Students will be expected to participate in weekly lab discussions of case studies which will be provided to them.

The project involves preparation of a business plan and will be ongoing through the course. Students will work in in groups of four or five and will present their projects in labs the week of **May 8**. All groups members must

contribute to the written plan and all must present as part of the oral presentation. Further details regarding this assignment will be provided in class.

**Schedule**

<b>Week of/ Number</b>	<b>Outcome/Material Covered</b>	<b>Reference/ Reading</b>	<b>Assignment</b>	<b>Due Date</b>
March 20	Introduction to Business Plans			
March 27	Government and Bank financing			
April 3	No lecture April 7 – Open House			
April 10	No lecture April 14 – Good Friday			
April 17	<b>Mid-term exam in Lecture</b>			
April 24	Venture Capital			
May 1	Going Public			
May 8	Business Plan Presentations			
May 16 & 23	<b>Final Exam – Date to be determined</b>			