# BRITISH COLUMBIA INSTITUTE OF TECHNOLOGY

### **COURSE OUTLINE**

COURSE NAMEEFFECTIVE PL	JBLIC SPEAKING			
COURSE NUMBER MKTG 1323	DATE SEPTEMBER 1995			
Prepared by S. LAWSON	Taught to C.E.			
SchoolBusiness	Program			
Date Prepared APRIL 1994	Option			
TermALL Hrs/Wk3_	Credits 3			
No. of Weeks 12	Total Hours36			
PREREQUISITES  Reasonable fluency in the English language is necessary for success in this course.				
COURSE OBJECTIVES				
To enable students to:				
Gain confidence in public speaking and in business and social situations				
Develop communication skills				
Organize and express ideas clearly				
Maintain audience interest				
Identify informative and persuasive techniques				
Practise effective presentation skills				

### **EVALUATION**

Demonstration	15_	_%
Informative speech	_30	_%
Persuasive speech	25	_%
Other Assignments/Attendance	_30	_%

#### REQUIRED TEXT(S) AND MATERIALS

NONE

#### REFERENCE TEXT(S) AND RECOMMENDED EQUIPMENT

Handout material will be provided and texts recommended for review

### **COURSE SUMMARY**

The purpose of the course is to help students gain confidence in public speaking and provide them with skills for immediate practical application.

The study of basic speech construction principles will enable learners to arrange ideas and express themselves clearly and to the point.

The importance of audience rapport and speaker credibility will be emphasized.

Delivery techniques will focus on the impact of non-verbal communication and the use of visual aids.

In addition to instructor evaluation of presentations, students will provide constructive feedback for each other.

Emphasis will be placed on allowing frequent opportunities for speaking, whether prepared or impromptu.

Since public speaking skills are acquired through maximum participation as speaker and as listener, students will be expected to attend at least 75% of classes and complete all assignments.

# **COURSE OUTLINE - MKTG 1323**

(continued)

WEEK LECTURE OR LAB NUMBER	MATERIAL COVERED	NOTES
1	<ul><li>Introduction to course</li><li>Identifying objectives</li><li>Developing topics</li><li>Dealing with stagefright</li></ul>	
2	Audio-visual presentations     Evaluations     Appearing confident	
3	<ul> <li>Speech Preparation 1</li> <li>Selecting a topic</li> <li>Getting to the point</li> <li>Identifying the purpose</li> <li>Voice projection</li> <li>Student Assignments</li> </ul>	
4	<ul> <li>Speech Preparation 2</li> <li>Analyzing audience and occasion</li> <li>Gathering material</li> <li>Organizing and arranging ideas</li> <li>Effective introductions and conclusions</li> <li>Articulation and vocal variety</li> <li>Student assignments</li> </ul>	
5	<ul> <li>Speech Preparation 3</li> <li>Outlining</li> <li>Preparing notes</li> <li>The non-verbal message</li> <li>Visual aids</li> <li>Student assignments</li> </ul>	
6	<ul> <li>•Audio-visual presentations</li> <li>•Evaluations</li> <li>•The informative speech</li> <li>•Special occasion speeches</li> <li>•Impromptu speaking</li> </ul>	

# **COURSE OUTLINE - MKTG 1323**

(continued)

WEEK LECTURE OR LAB NUMBER	MATERIAL COVERED	NOTES
7	Mid-term review of course     & instruction     Student presentations     Evaluation	
8	Persuasive speaking Student presentations Evaluation	
9	Student presentations Evaluation	
10	Student presentations  Evaluation	
11	•Student presentations •Evaluation	
12	Student presentations Evaluation Review of course and objectives	