BRITISH COLUMBIA INSTITUTE OF TECHNOLOGY

COURSE OUTLINE

COURSE	E NAME	EFF	ECTIVE	<u>PUB</u>	LIC S	PEAKING	ì		
COURSE	E NUMBER	MKTG '	1323			DATE.	AL	IGUST	1998
Prepared	d by					Taugh	t to <u>Part</u>	Time St	tudies
School_	В	usiness				Date F	Prepared	AUGL	JST 1994
Term	ALL	 	Hrs/Wk	·	3		Credits	3	
No. of W	Veeks	12			Tota	al Hours_		36	
	easonable flu ourse.	ency in the	e English	lang	uage	is necess	sary for su	ccess ir	n this
	E OBJECTIVE	_							
(Upon successful completion of this course, the student will be able to:)									
	Speak confidently, clearly and convincingly both in business presenting and in other public speaking situations								
- SI	Show leadership through communication that builds credibility and respect								
	leet the incr ositions	easing der	mands f	or p	ublic	speaking	necessai	ry for	leadership

EVALUATION

Mid-Term Assignment	20	_%
Informative Speaking Assignment	20	_%
Delivery Skills Assignment	20_	_%
Final Inspirational Speech Assignment	30	_%
Impromptu Speaking	10	_%

Each student completes a self-evaluation form for each close circuit T.V. presentation. The student also writes evaluations classmates; presentations beginning night 12 so that he can evaluate "audience reaction".

REQUIRED TEXT(S) AND MATERIALS

Use of Tape or Video Recorder recommended. A video tape for recording speeches

REFERENCE TEXT(S) AND RECOMMENDED EQUIPMENT

Book of Quotations and Anecdotes Select according to your preference

COURSE SUMMARY

Lectures, audio visual, films, buzz groups, speech analysis will be some of the methods employed to cover the following:

- Discipline, adaptations for public speaking
- Controlling your visual signals
- The building of a speech
- Overcoming fear and development of self-confidence
- Delivery skills
- Basics of the communication process
- Informative Presentations
- Inspiration speeches
- Introducing/thanking speakers
- Impromptu speaking

COURSE OUTLINE - MKTG 1323

(continued)

WEEK LECTURE OR LAB NUMBER	MATERIAL COVERED
1	 Introduction to course and course description Instruction: Stance and appearance, Controlling your visual signals Basic adaptations of voice and manner needed for public speaking Lecture: The Discipline Necessary for Success in this course Video: "How to Speak Confidently"
2	 Students talks Lecture and discussion: "Stage Fright" Develop yourself Adaptions needed in Public Speaking Where and how to start in speech preparation: Audience, purpose, subject How to capture attention with your opening Assignment
3	 Class speeches, close circuit T.V. Self-evaluation Form I, Instructor's Form completed Lecture: Functions of the Opening Group exercise
4	 Class speeches - oral critique and discussion Frames of Reference: instruction, written and oral exercises Platform presence and gaining the acceptance of your audience Instruction and practice The Body of the Speech - Part I - Lecture; Creating your message, developing your points, use of illustrative techniques - overcoming perceptival barriers
5	 Class speeches - written critiques The Body of the Speech - organization Extemporaneous delivery Remembering names - exercise Impromptu speaking
6	 Class speeches - written critiques Language usage for speech The Ending of the Speech - Lecture, class exercise Video: - "Confidence in Public Speaking Vol. II"

COURSE OUTLINE - MKTG 1323 (continued)

WEEK LECTURE OR LAB NUMBER	MATERIAL COVERED
7	- Mid-Term - Closed circuit TV and Evaluations II - Assignment & Instruction: Informative Presentations - Video: "Confidence in Public Speaking Vol. II"
8	 Class presentation 8 - 10 minute Presentations Delivery skills: Breathing, Resonating, Projecting (lecture/demonstration) Achieving vocal variety pitch, volume, rate Video: "Confidence in Public Speaking Vol. II
9	 Class Presentation - 8 - 10 minutes Exercise: Breathing, projecting Lecture and Demonstration - limbering up articulation Impromptu speaking
10	 Warm up exercises Delivery skills exercise - auditorium Inspirational Speech: Lecture & Video example Introducing and thanking speakers
11	- Final evaluation: The Inspirational Speech - Student evaluation of classmates
12	Video: "Persuasive Speaking"Make-up AssignmentsImpromptu speaking markedSocial hour and closing remarks
	NOTE: Close circuit T.V Nights 3,7,11 Videos: "How to Speak Confidently" "Confidence in Public Speaking Vol. II "Persuasive Speaking"

COURSE OUTLINE - MKTG 1323 (continued)

BIBLIOGRAPHY

- 1. Tacey, William S. (1970). <u>Business and Professional Speaking</u> Wm. C. Brown Co.
- 2. Fellows, Hugh P. <u>The Art and Skill of Talking with People</u>
 New Jersey: Prentice Hall Inc.
- 3. Nirenberg, Jesse S. (1975) <u>Getting Through to People</u> New Jersey: Prentice Hall Inc.
- 4. Hanna, Michael S., & Gibson, James W. <u>Public Speaking for Personal Success</u> (Second Edition) Dubuque, Iowa: Wm. C. Brown Publishers
- 5. Sarnoff, Dorothy (1970) Speech Can Change Your Life
 New York: Doubleday
- 6. Samouar, Larry A., & Mills, Jack (1983) Oral Communications Message and Response (Fifth Edition) Dubuque, Iowa: W.C. Brown Co.
- 7. Spicer, Keith (1982) Winging It

 Double Day Canada, 1982